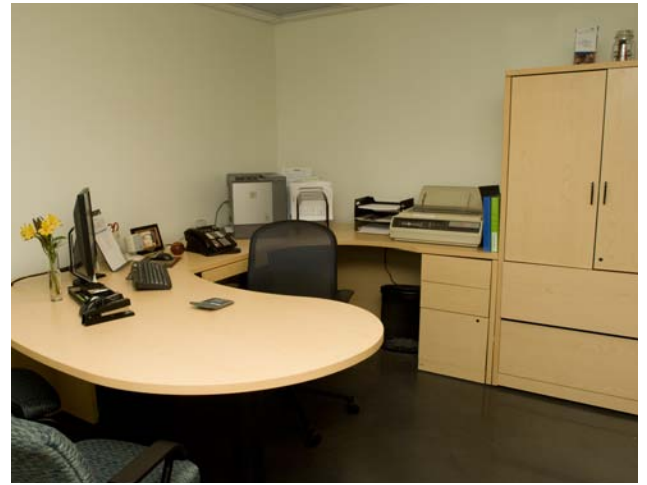




EXterus
Business Furniture

PROJECT PROFILE

Burlington Subaru
Burlington, Vermont



SPECS

- 9 sales workstations
- 3 private offices
- 1 reception area
- 1 training room
- 1 lounge area

PROCESS

- Met with the client to determine specific needs
- Involved all team members to ensure clients needs were met
- Defined floorplan
- Specified and installed systems in a timely and professional manner

FUNCTIONAL DETAILS

- Addressed individual visual and functional needs
- Create a functional space for sales meetings
- Visually appealing yet comfortable lounge/waiting area

BURLINGTON SUBARU located in Burlington, Vermont is Vermont's premier Subaru dealer. Burlington Subaru was looking to create an environment based on corporate guidelines for their new building. They needed to outfit several different areas including sales workstations, private offices, conference room, and a comfortable lounge area.

With their corporate guidelines as a reference and based upon discussions with Burlington Subaru, Exterus selected Knoll Dividends® as the solution for the sales workstations. Knoll Dividends® allows the use of different materials, such as fabric or glass, which was important to the client. Glass tiles were selected to give the sales team a clear view of the showroom floor while maintaining an attractive appearance. Ergonomic seating was also a priority and the chairs selected needed to be comfortable and supportive. Knoll Chadwick® and Essentials® seating were chosen for their contemporary design and built-in comfort.

The private offices required stylish, yet functional furniture. With this in mind Exterus selected Hon 10500® series laminate furniture. Its laminate design is durable and has the practical and professional look Burlington Subaru wanted to achieve. Knoll Chadwick® and Essentials® seating were also used in the private offices.

The conference room required a large surface and seating for sales meetings, but also needed to be modular to allow for break out groups and other events. Hon Tercero® conference furniture was selected for this area because of its flexibility and functionality. Burlington Subaru can have one large conference table or use each table individually as needed. The SitOnIt Freelance™ multipurpose chairs were chosen for their intriguing yet functional design. The Freelance™ multipurpose chair is highly customizable. It is available in arm and armless models, with or without casters, two stool heights and as a sled base chair. These features make it ideal for this conference room.



People you know, Experience you can trust!